



## 5 Things to Do Before You Sell

1. Get estimates from a reliable repairperson on items that are in obvious need of repair. Whether it is old/worn carpeting; roof, plumbing, electrical issues; need to be replaced soon, such as a roof or worn carpeting, for example, having an idea of what the costs are will be very helpful to assess if it is better to address that prior to the marketing or just being prepared when offers are being considered.
2. Freshen up with walls and trim with neutral paint. It is by far the cheapest and easiest improvement that always yields a faster sale.
3. Pay attention to the front door; steps and walkway. Minor improvements will go a very long way.
4. Gather together warranties and guarantees on the furnace, appliances, and other items that will remain with the house.
5. Fill out a disclosure form provided by your sales associate. Take the time to be sure that you don't forget problems, however minor, that might create liability for you after the sale.

Contact Adorna and Jenna for a professional assessment of your property before you make any 'improvements' to your property.

Some changes will be necessary, others will add value, yielding you more \$\$\$ to your bottom line and some will not provide you with any return on your investment. Ask us first – we have the experience to know the difference.

We are here to provide you with quality advice and guidance so contact us today –  
*We have the power to move you!*

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